

# Guillaume Fraticelli

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Languages: English & French

## EDUCATION

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### **Bachelor of Business Administration, Bilingual - HEC Montréal** **2019-**

- GPA: **4.18/4.30**
- Recipient of 4500\$ of merit-based scholarships (CPA and HEC Montréal)
- Academic Excellence Mention for Fall 2019 semester

### **Diploma of Collegial Studies, Commerce Program – Champlain College** **2017-2019**

- R score: 34.2
- Courses focused on social science and commerce
- 4-time recipient of the Dean's List Award (semester average over 90%)

### **Diploma of High School Studies – Collège Durocher St. Lambert** **2012-2017**

- Overall average: 93%
- Courses focused on mathematics, physics and chemistry
- Participant in a self-funded school trip in Greece in 2015

## PROFESSIONAL EXPERIENCE

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### **Customer Service Representative (CSR), BMO** **2019**

- Assured well execution of the branch's cash operations and contributed to the client's safety
- Developed knowledge about financial products and services as well as banking processes
- Processed diverse banking transactions for clients

### **Statistics Analyst, Finance and Accounting Department, Décathlon Brossard** **2018-2019**

- Prepared monthly operating cost reviews & analysis for the senior leadership team (CFO, CEO, COO)
- Analyzed weekly ridership, reviews, sales, labour cost, and productivity
- Built an automatized tool to analyze financial statistics with Excel (will save 2500\$ annually)
- Contributed to the biggest opening ever of a Décathlon store worldwide

### **Football Coach and Flag-Football Coach, Collège Durocher St. Lambert** **2018-2019**

- Developed leadership skills by managing a group of 25 athletes aged between 12 and 14
- Prepared and built a game plan and practice plan for the defense
- Teach players the right skills, technique, and attitudes to have in stressful situations

## EXTRACURRICULAR ACTIVITIES

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### **HEC Student Investment Fund – Equity Analyst – Industrial Sector (FPHEC)** **2019-**

- Actively co-managed a \$1M portfolio of Canadian and American equity investments
- Developed stock analysis skills by assessing performance reviews and exploring potential stock acquisitions for the sector
- Winner of the "Review of the Week" award in January 2020

### **Multiple Stock Trading Simulations and Case Competition** **2019**

- CCHEC Academic Challenge 2020 ("Défi Acad"), Finance Case Competition, 1<sup>st</sup> place
- André-Grasset Stock Trading Simulation 2019, 3<sup>rd</sup> place
- MTS 2019 (McGill Trading Simulation), Beat the Index Award
- DPCC McGill 2019 (Desautels Preparatory Case Competition)
- Brébeuf Stock Trading Simulation 2019

## SKILLS AND PERSONAL INTERESTS

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- Computer Skills: Office Suite (Excel, PowerPoint, Word), Python, Bloomberg, Thomson Reuters Eikon
- Interests: Sports (football, golf, skiing), Travelling, Photography, and Fashion